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#### **PROGRAM OVERVIEW**

## **Welcome to the Toyota Approved Dealer Equipment Program!**

### This program is designed to offer you:

- One-stop shopping for your service, parts and body shop.
- Convenient Toyota Parts billing.
- Easy-to-use program materials.
- A reliable source of product information.
- A simple ordering process.
- The highest level of customer service.
- Flexible payment terms and financing.
- All at a competitive price.
- Products from the best sources in the service equipment industry.
- Competitive lease rates.
- Special purchase opportunities throughout the year.
- Facility planning.
- And much more...



## **Toyota Approved Products**

The program includes products from a wide variety of quality suppliers. If you don't find exactly what you're looking for, just call 1-800-368-6787 and ask a customer service representative for assistance! We represent hundreds of suppliers and tens of thousands of products.

Need assistance in product selection? Would you like one of our service equipment managers or specific supplier representatives to stop by? Just call a customer service representative. We'll be glad to help.

#### **How To Order**

#### We offer three convenient ways to order: Toll-free phone, fax or by mail.

- To order by phone, call 1-800-368-6787.
   Our customer service representatives are available from 7:30 AM until 7:00 PM CST, Monday through Friday.
- To order by fax, simply complete one of the fax order forms and send it to 1-800-892-9651. When you need additional fax forms, just call or fax in a request.

If you prefer to order by mail, just complete a fax order form and mail it to:

Toyota Approved Dealer Equipment Program P.O. Box 1450 Kenosha, WI 53141-1450







### **PROGRAM OVERVIEW**

## Invoicing

# All orders will be invoiced through your Toyota parts accounts, unless otherwise requested.

Alternative methods of payment include credit card, open account and 30, 60, 90 day deferred billing through your Toyota parts account. Freight will be prepaid and added to the invoice, unless already included in the published price. We also offer leasing. Just ask one of our customer service representatives for our current lease rate.

All financing decisions must be made when the product is ordered.

## **Warranty**

The supplier of each product issues its own warranty and performs all obligations under that warranty, with a one year minimum. We have requested that specific warranty information be packaged with the product prior to shipment. Please contact us if we can be of any assistance in coordinating warranty information or service.

### **Return Goods Authorization**

In the event you need to return a product, please request an RGA (Return Goods Authorization) from us either by phone or fax. All products must be new, unused and in the original carton. After receiving written approval for return, the product is to be shipped to the address provided, with freight prepaid.

We will issue you credit, based on the credit issued by the supplier. All suppliers set their own policy regarding return freight, refurbishment, repackaging and restocking charges.

#### **Environmental Assistance Network**



The Environmental Assistance Network logo appears throughout the Toyota Approved Dealer Equipment Program catalog, identifying products that help safeguard the environment.

The EAN program reflects Toyota's ongoing commitment to environmental protection. For further information about this program, refer to the website: www.ccar-greenlink.org/tms.



#### FIELD SUPPORT / FACILITY LAYOUT & PLANNING

## **Field Support**

The Toyota Approved **Dealer Equipment Program** is supported by Regional Managers.

They are easily accessed by calling the customer service desk at 1-800-368-6787.

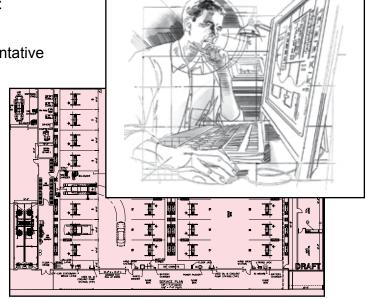
TOYOTA REGION	CODE	TOYOTA REGION	CODE
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New York	16	Gulf States (GST)	60
Boston	17	Central Atlantic	80



Service facility layouts are available at no charge to the dealer when you provide architectural blueprints from the project architect or contractor.

Simply contact a customer service representative at 1-800-368-6787.

The process starts with a brief interview to establish the scope of the project. Next, your ideas are incorporated into a CAD drawing of the facility, which suggests an equipment layout and includes a complete product listing. Finally, the information is provided for your review, along with a complete price quotation that maximizes the potential discount your volume purchase would generate.





### **LEASING INFORMATION / LOGO IDENTIFICATION**

## **Leasing Information**

## **Benefits of Leasing:**

- 100% financing!
- Minimal up-front acquisition costs!
- · Conserves capital!
- Preserves existing credit lines!
- Rates and terms to fit your exact financial requirements.

#### Terms:

\$2,000 to \$7,500	24 - 48 Months
\$7,501+	24 - 60 Months
Subject to change without notice	



#### Requirements:

- Available for equipment items only.
- \$1.00 purchase option.
- Proof of insurance required.
- Financial statements required for transactions over \$50,000.
- First and last payments required in advance.

Subject to change without notice.



## **Logo Identification**



The Environmental Assistance Network logo appears throughout the Toyota Approved Dealer Equipment Program catalog, identifying products that help safeguard the environment.

The EAN program reflects Toyota's ongoing commitment to environmental protection. For further information about this program, refer to the website www.ccar-greenlink.org/tms.



In 1992, the Automotive Lift Institute (ALI) and it's members began a vigorous testing and validation program for lifts.



This program is administered by ETL/Intertek Testing Services, a third-party testing laboratory with OSHA recognition. ETL tests the lift to ensure compliance with the American National Standard governing automotive lift construction, and periodically inspects the factory where the lift is made. If the lift passes the tests and the factory meets the standards, then the lift may carry the "ALI Certification Mark" and the "ETL Certification Mark". The certification program also requires that complete instructions, safety manuals and other safety documents be included with the lift.





# TOYOTA APPROVED DEALER EQUIPMENT PROGRAM SUPPLIERS

SUPPLIER NAME	PREFIX	PRODUCT(S)
Advanced Test Product /	TIF	A/C Refrigerant Leak Detector, A/C Refrigerant Charging Scales
A Division of SPX Corporation		Gas Leak Detector
Airsept Inc	AIR	A/C Sealant, Separator & Accessories
Alemite Corporation	ALR	Grease Gun, Hose Reels, Lubricant/Oil Pumps, Metered Fluid
·		Control Handles, Oil Tap Bar, Pressurized Oil Drains,
		Used Oil Receivers
American Aimers	HOP	Headlamp Aimers
Balcrank	BCK	Hose Reels, Lubricant/Oil Dispensers and Pumps, Metered
		and Non-Metered Fluid Control Handles, Pressurized Oil Drains
Barnes Distribution	CUR	Key Code Cutters
BJ Enterprises	BJE	Tank Monitors, Oil Filter Crushers & Stands
Blackhawk	BHW	Collision Repair Equipment, Frame Collision Measuring System,
		Inverter Welders
Borroughs Corporation	BGH	Parts Bins and Racks, Shelving, Shop and Service Desks,
		Mezzanines, Tire Racks, Workbenches and Cabinets
		Brake Bleeder, Brake Lathes & Accessories
Branick Industries	BRN	Strut Spring Compressor
Broadway Equipment Co	BRE	Car Wash Systems, Car Dryers, Car Polishers, Spot-Free
		Rinse System, Water Recycle System
Busch Systems International Inc	BSS	Recycling & Environmental Collection Receptacles
Cam Spray	CAM	Pressure Washers
Car-O-Liner Company	CAR/CR	Collision Repair Equipment, Collision Repair Racks
Cebotech Inc	CBI	MIG Welders, Plasma Cutters, Spot Welders
Central Tools	CNT	Work Lights
Challenger Lifts Inc	CLF	Two & Four-Post Lifts, Inground Lifts, Lift Accessories
Champion, A Gardner Denver Product	CHA	Air Compressors, Refrigerated Air Dryers and Compressor
		Accessories
Chief Automotive Technologies	CAS	Collision Repair Equipment and Accessories, Frame Collision
		Measuring Systems, Pulling Systems, Welders
Clayton Associates Inc.	CLA	Brake Washers
Cliplight Manufacturing Company	CLP	Work Lights
Clore Automotive Products	CAP/KKJ	Battery Chargers/Boosters, Battery Testers & Electrical System
		Tester, Booster Cart, Jumper Cables
Crushproof Tubing Co	CPT	Vehicle Exhaust Extraction Systems & Accessories
Dell Corning Corporation	DLC	Exterior/Interior Vehicle Protection Products, Key Drop-Off
		Security Systems, Service Identifiers, Stools
Equipto	EQG	Service Carts, Racks, Shelving, Storage Cabinets, Tire Racks,
		Workbenches, Stools, Mezzanines
Eurovac Inc	EUR	Dust Extraction Systems
Flo-Dynamics	FLO	Power Steering Fluid Exchanger
Fluke	FLU	Digital Multimeters
Global Finishing Solutions	BLO	Paint Booths, Paint Mix Rooms
Goff's Enterprises Inc.	GOF	Curtain Partitions



# TOYOTA APPROVED DEALER EQUIPMENT PROGRAM SUPPLIERS (CONT.)

SUPPLIER NAME	PREFIX	PRODUCT(S)
Graco Inc	GRC	
Harloff Company	HAR	Computer Workstations, Service Advisor Podiums
larvey Industries, Inc	HRV	Vehicle Exhaust Extraction Systems & Accessories
lassel Material Handling Co	HMH	Anti-Fatigue Mats
Hennessy Industries Inc./AMMCO	AMM	Brake Lathes and Accessories, Brake Washers, Tire Changers and Accessories, Tire/Wheel Lifts, Wheel Balancers and Accessor
lerkules Equipment	HKE	Jacks & Stands, Mid-Rise Lifts, Oil Filter Crushers & Stands, Paint Can Crushers, Vise Grinder Stands
Hunter Engineering Co	HUN	Alignment Systems, Sensors and Accessories, Alignment Lift Racl Brake Lathes and Accessories, Inspection Lane & Consoles, Tire Changers and Accessories, Wheel Balancers
lutchins Mfg	HUT	Air Sanders
nficon, Inc	LEY	A/C Refrigerant Leak Detector
ngersoll-Rand	IRC	Air Compressors, Refrigerated Air Dryers and Compressor Accessories, Air Impact and Ratchet Wrenches
ohn Bean Co	JBC	Alignment Systems, Alignment Lifts, Lifts, Swing Air Jacks and Accessories, Tire Changers and Accessories, Wheel Balancers
ohn Dow Industries	JDO	Defueler/Refueler Fuel Tankers, Vehicle Exhaust Extraction Syste & Accessories
S Products	JSP	Electronic Listening Tools, Flexible Work Lights, Tire Repair Center
aba Ilco		
EYper Systems	KYP	Key Drop-Off Security Systems, Key Management Systems
enox Instrument Company, Inc	LEN	Borescopes
yon Workspace Products	LYO	Parts Racks, Shelving, Storage Bins, Storage Cabinets, Service Carts, Shop Desks, Stools, Seat Creeper, Tire Racks, Workbench Mezzanines
Narley Engineering Products	LEE	Air Circulators/Fans/Portable Heaters
lerchant & Merchant/Kenwood	KEN	Two-Way Radios & Accessories
lidtronics	MTR	Battery System Analyzer, Battery Testers & Electrical System Test
linuteman International, Inc	MNT	Floor Scrubbers, Vacuums
lytee Products	MYT	Auto Detailing System
eutronics Inc	NEU	A/C Refrigerant Identifiers, A/C Sealant Detector
lew Wave Industries (Purclean)	NWL	Pressure Washers
leway Manufacturing	NWY	Valve Seat Cutter
lorco Industries, Inc	NRI	Car Dolly, Collision/Maintenance Repair Kits, Floor Cranes, Bottle Jacks, Engine Stands, Jack Stands, Lube Lifts, Mid-Rise Li Power Train Lifts, Shop Presses and Accessories, Transmission J
ISS Enterprises, Inc	NSS	Floor Scrubbers/Sweepers
lu*Star Inc	NUS	Car Washes and Dryers, Vehicle Maneuvering System
OTC / A Division of SPX Corporation	OTC	Engine Stands, Floor Cranes, Floor Jacks, Jack Stands, Oil Filter Crushers & Stands, Power Train Lifts, Repair Stands, Shop Presses and Accessories, Transmission Jacks, Wheel Bearing Service Set





# TOYOTA APPROVED DEALER EQUIPMENT PROGRAM SUPPLIERS (CONT.)

SUPPLIER NAME	PREFIX	PRODUCT(S)
P B E Specialties	PBE	Bumper Holder, Paint Racks, Parts Handlers, Platforms, Truck Bed Handlers
PBE Jobbers Warehouse	PJB	Wheel Weight Systems & Accessories
		Brake Lathes and Accessories, TorqStiks
Pro Marketing / Motorola		·
Pro Motorcar Products / Monroe PMP		·
		Dent Pullers, Inverter Welders, MIG Welders, Spot Welders,
Ritchie Engineering/Corrosion Consultants	CCI	Torchless Induction Heating System,A/C Refrigerant Identifiers, A/C Refrigerant Recovery/ Recycle/Recharging Systems, A/C System Accessories, A/C Vacuum Pump
Robinair / A Division of SPX Corporation	ROB	A/C Refrigerant Charging Scales, A/C Refrigerant Identifiers, A/C Refrigerant Leak Detectors, A/C Refrigerant Recovery/Recycle Recharging Systems, A/C Vacuum Pump, Coolant Exchanger
Rotary Lift	ROT	Alignment Lifts and Accessories, Two and Four-Post Lifts, Inground Lifts, Lift Accessories, Low-Rise Lifts, Tire/Wheel Lift, Transmission Jack,
RTI Technologies, Inc	RTI	A/C Refrigerant Recovery/Recycle/Recharging Systems
Samson Corporation	SMN	Fluid Evacuation Systems, Hose Reels, Lubricant/Oil Dispensers and Pumps, Metered Fluid Control Handles
Secure Industries / Keykeeper	SED	
• •		Computer Workstations, Service Carts, Stools, Storage Cabinets, Teardown benches, TC3 Systems, Work Centers, Workbenches
Snap-on Build-a-Bay	N/A	Build-a-Bay Custom Storage Solutions and Workcenters
· · · · · · · · · · · · · · · · · · ·		Air Sanders, Battery Chargers and Jumper Cables, Cooling System Leak Testers, Digital Multimeters, Digital Thermometers, Face Shields, Grinders, Puller Sets, Refractometer, Sandblasters, Scissor Lifts, Seat Creepers, Shop Presses and Accessories, Welding Goggles and Helmets
Spectrum Composites Inc.	SPT	Key Drop-Off Security Systems
Stanley Storage Systems/Stanley Vidmar	STN	Storage Cabinets, Parts Storage, Mezzanines
Tempo / WIS Associates		
•		Paint Gun Washer, Solvent Recyclers
		Brake Bleeders, Fluid Evacuation Systems, Hose
Wesco Industrial Products	WCO	Reels, Spot BlastersMaterial Handling Equipment: Hand Trucks, Lift Tables, Peda Lifts, Power Stackers
WMH Tool Group	WIL	Bench Grinders, Vises, Vise and Stands
		EVAP Emissions Tester and Accessories
Wright Tool / Haws Industries	HSW	Eyewash Stations
Wright Tool / Justrite	JUS	Oily Waste Can





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